



Prague - Czech Republic

## Subject Matter Expert, Smart Card, EMEA

**NEXT Biometrics** manufactures fingerprint sensor modules based on the patented *NEXT Active Thermal™* principle. Its sensors are used in a wide scale of solutions and by many manufacturers, including 1<sup>st</sup> tier manufacturers like Dell and Fujitsu.

NEXT Biometrics' solution typically consists not only of hardware, but also several layers of software: firmware, drivers, SDKs and in some cases also applications. We are looking for an experienced **Subject Matter Expert Smart Card, EMEA**, as SME you will support our customers during the evaluation and development of their systems integrating NEXT technologies. You will work closely with Engineering and Sales' teams and will have the opportunity to provide creative ideas and solutions that will make a lasting difference in biometric smart card industry.

### RESPONSIBILITIES:

- Build a **positive and trustful relationship** with **customer and eco system partner**, especially on technical level.
- Propose technical solutions to the customers to integrate and use NEXT technology
- Drive programs to implement such solutions for our customers
- Perform **On-site support and consultancy for customer's projects**.
- **Offer and perform dedicated technical meetings and trainings**.
- **Promote NEXT sensors** as support of sales team
- **Participate in technical lobbying actions and specification writing**
- **Support all Marketing & Communication programs** (Trade show, Distribution seminars, exhibitions).
- Regularly **report to management and the relevant organization staff on the projects progress**.

### MINIMUM REQUIREMENTS

While you are able to work independently you are also a good team player that can easily cooperate with others, trusting and respecting each one different points of view. You have a sense for today's trends and therefore can recognize improvement opportunities for your area. You are quality oriented and remain focused on solutions, even when under pressure and complex situations. You have a global view and think solution and system.

You are best equipped for this task if you have:

- A University degree in **Electrical / Electronic Engineering** or equivalent.
- At least **7 to 10 years of relevant experience in smart card or secure semiconductor industries**
- Knowledge in **hardware security area**
- Familiar with OS and Global Platform
- Familiar with EMV specifications
- Strong communication skills
- Native or fluent in **English. Second language German, French or Spanish is a plus**
- Availability to **travel** within EMEA region and occasionally in US



**Apply at:**

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**NEXT Biometrics** is committed to the principle of equal employment opportunity for all employees and to providing employees with a work environment free of discrimination and harassment. All employment decisions at NEXT are based on business needs, job requirements and individual qualifications, without regard to race, color, religion or belief, national, social or ethnic origin, sex (including pregnancy), age, physical, mental or sensory disability, HIV status, sexual orientation, gender identity and/or expression, marital, civil union or domestic partnership status, past or present military service, family medical history or genetic information, family or parental status, or any other status protected by the laws or regulations in the locations where we operate. NEXT will not tolerate discrimination or harassment based on any of these characteristics. NEXT encourages applicants of all ages.