



Shanghai-China

Subject Matter Expert Smart Card, China

NEXT Biometrics manufactures fingerprint sensor modules based on the patented *NEXT Active Thermal™* principle. Its sensors are used in a wide scale of solutions and by many manufacturers, including 1st tier manufacturers like Dell and Fujitsu.

NEXT Biometrics is looking for a new colleague to join our Shanghai office for the position of Subject Matter Expert. As SME for Digital Security Solutions you will support our customers during the evaluation and development of their systems integrating NEXT technologies. You will work closely with Engineering and Account Management teams and will have the opportunity to provide creative ideas and solutions that will make a lasting difference in smart card industry.

Responsibilities

- Build a positive and trustful relationship with customer and eco system partner, especially on technical level.
- Propose technical solutions to the customers to integrate and use NEXT technology
- Drive programs to implement such solutions for our customers
- Perform On-site support and consultancy for customer's projects.
- Offer and perform dedicated technical meetings and trainings.
- Promote NEXT sensors at direct customers, at distributors, and the end customers.
- Participate in technical lobbying actions and specification writing
- Support all Marketing & Communication programs (Push programs, Distribution seminars, exhibitions).
- Regularly report to management and the relevant organization staff on the projects progress.

Qualifications

While you are able to work independently you are also a good team player that can easily cooperate with others, trusting and respecting each one different points of view. You have a sense for today's trends and therefore can recognize improvement opportunities for your area. You are quality oriented and remain focused on solutions, even when under pressure and complex situations. You have a global view and think solution and system.

You are best equipped for this task if you have:

- A University degree in **Electrical / Electronic Engineering** or equivalent.
- At least **7 to 10 years' of relevant experience**, preferentially in **smart card area** and in best case as a **Field Application Engineer** or Technical Consultant
- Knowledge in **hardware security area**
- Familiar with OS and Global Platform
- Familiar with EMV specifications
- Strong communication skills
- Fluency in **English** and Mandarin **Languages is mandatory.**
- Availability to **travel** within China and South East Asia



Apply at:

[NEXT Biometrics Subject Matter Expert, Smart Card](#)

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